<u>Summary of Lesson Plans of College Faculty for Academic Session 2024 - 2025</u>

Name of Assistant/AssociateProfessor:- Sandeep Kumar

Class:- B.Com 2<sup>nd</sup> From:- July 2024-Nov 2024

Subject:- Busi. Regulatory Framework Semester:- ODD Sem.

Months	Week	Topics/Chapters to be Covered
JULY	4 <sup>th</sup> week	Valid contract and its elements;Void and voidable
		agreements;Void and illegal agreements.
AUGUST	1 <sup>st</sup> week	Offer and acceptance;Contractual capacity of parties.
	2 <sup>nd</sup> week	Free consent of parties.
	3 <sup>rd</sup> week	Lawful consideration and object.
	4 <sup>th</sup> week	Agreements expressly declared as void.
SEPTEMBER	1 <sup>st</sup> week	Contingent Contracts: Quasi contracts; Discharge of contarcts.
	2 <sup>nd</sup> week	Methods of discharge of contracts;Consequences of breach of
		contracts.
	3 <sup>rd</sup> week	Contracts of Indemnity and Guarantee:Elements of contracts of
		indemnity;Rights of indemnity Holder and Indemnifier.
	4 <sup>th</sup> week	Guarantee:Features of contract of guarantee;Rights and
		liabilities of surety;Discharge of surety.
OCTOBER	1 <sup>st</sup> week	Difference between contract of indemnity and guarantee.
	2 <sup>nd</sup> week	Contract of Bailment and Pledge:Meaning;Types of
		bailment,Termination of bailment.
	3 <sup>rd</sup> week	Duties and rights of bailor and bailee, Essentials of pledge, who
		may pledge.
	4 <sup>th</sup> week	Rights and duties of Pawnor and Pawnee.Consumer protection
		act,1986:meaning and sailent features of consumer protection
		act.
NOVEMBER	1 <sup>st</sup> week	Rights of consumers;Consumer protection councils;Consumer
		disputes redressal machinery.
	2 <sup>nd</sup> week	Presentation and Assignment
	3 <sup>rd</sup> week	Revision

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Name of Assistant/AssociateProfessor:Mr. Sandeep Kumar

Class:- B.Com 2<sup>nd</sup> From:- July 2024-Nov 2024

Subject:- Fundamental of Insurance Semester:- ODD Semester

Months	Week	Topics/Chapters to be Covered
JULY	4 <sup>th</sup> week	Insurance: History and Developments
AUGUST	1 <sup>st</sup> week	Insurance-Meaning;Importance;Nature,
	2 <sup>nd</sup>	Main principles-Principles of Cooperation,Probability,at most
	week	good faith.
	3 <sup>rd</sup> week	Proximate cause,insurable
		interest,Indemnity,Subrogation,Warranty.
	4 <sup>th</sup> week	Revision and test.
SEPTEMBER	1 <sup>st</sup> week	Life Insurance:main Elements,importance.
	2 <sup>nd</sup>	Important life insurance policies.
	week	
	3 <sup>rd</sup> week	Annuities,Premium Determination under life insurance.
	4 <sup>th</sup> week	Revision and test.
OCTOBER	1 <sup>st</sup> week	General Insurance, Marine Insurance: Main Elements, Marine
		Losses.
	2 <sup>nd</sup>	Types of Marine Insurance policies.
	week	
	3 <sup>rd</sup> week	Agriculture Insurance:History,Meaning,Main Problems,Policies.
	4 <sup>th</sup> week	Fire Insurance:Elements,Premium Determination,Types of
		policies.
NOVEMBER	1 <sup>st</sup> week	Important Provisions of Motor Insurance, Aircraft Insurance.
	2 <sup>nd</sup>	Presentation and Assignment
	week	
	3 <sup>rd</sup> week	Revision

<u>Summary of Lesson Plans of College Faculty for Academic Session 2024 - 2025</u>

Name of Assistant/AssociateProfessor:- Mr.sandeep Kumar

Class:- B.Com 3<sup>rd</sup> From:- July 2024-Nov 2024

Subject:-E&SSB Semester:- ODD Semester

Months	Week	Topics/Chapters to be Covered
JULY	4 <sup>th</sup> week	Entrepreneur-Entrepreneurship-Enterprise: Conceptual issues. Entrepreneurship vs. Management
AUGUST	1 <sup>st</sup> week	Roles and functions of entrepreneurs in relation to the enterprise and in relation to the economy.
	2 <sup>nd</sup>	Entrepreneurship as a interactive process between the
	week	individual and the environment. Small business as the seedbed of entrepreneurship
	3 <sup>rd</sup> week	Opportunity scouting and idea generation: role of creativity & innovation and business research. Sources of business ideas.
	4 <sup>th</sup> week	Entrepreneurial opportunities in contemporary business environment, for example opportunities in network-marketing, franchising, business process outsourcing in the early 21st century.
SEPTEMBER	1 <sup>st</sup> week	The process of setting up a small business: preliminary screening and aspects of the detailed study of the feasibility of the business idea and financing/non-financing support agencies to familiarize themselves with the policies/programmes and procedures and the available schemes.)
	2 <sup>nd</sup>	Preparation of Project Report and Report on Experiential
	week	Learning of successful/unsuccessful entrepreneurs.
	3 <sup>rd</sup> week	Managerial roles and functions in a small business. Designing and redesigning business processes, location, layout, operations planning & control.
	4 <sup>th</sup> week	Basic awareness of the issues impinging on quality, productivity and environment. Managing business growth.
OCTOBER	1 <sup>st</sup> week	The pros and cons of alternative growth options: internal expansion, acquisitions & mergers, integration & diversification.  Crises in business growth
	2 <sup>nd</sup>	Issues in small business marketing. The concept and
	week	application of product life cycle, advertising & publicity, sales & distribution management.
	3 <sup>rd</sup> week	The idea of consortium marketing, competitive bidding/tender

		marketing, negotiation with principal customers.
	4 <sup>th</sup> week	The contemporary perspectives on Infrastructure Development,
		Product and Procurement Reservation, Marketing Assistance,
		Subsidies and other Fiscal & Monetary Incentives.
NOVEMBER	1 <sup>st</sup> week	National, state level and grass-root level financial and
		nonfinancial institutions in support of small business
		development.
	2 <sup>nd</sup>	Presentation and Assignment
	week	
	3 <sup>rd</sup> week	Revision

<u>Summary of Lesson Plans of College Faculty for Academic Session 2024 - 2025</u>

Name of Assistant/AssociateProfessor:- Mr.Sandeep Kumar

Class:- B.Com 3<sup>rd</sup> From:- July 2024-Nov 2024

Subject:-Accounting for Management Semester:- ODD Semester

Months	Week	Topics/Chapters to be Covered
JULY	4 <sup>th</sup> week	Management Accounting:Nature and scope of management
		accounting, functions of management accounting
AUGUST	1 <sup>st</sup> week	The Management Accountant, The Treasurer, The Controller;
	2 <sup>nd</sup>	Management Accounting Principles, Management Accounting
	week	Vs Financial Accounting Vs.Cost accounting;
	3 <sup>rd</sup> week	Utility of Management accounting,Limitations of Management
		Accounting,Tools of Management Accounting.
	4 <sup>th</sup> week	Analysis and Interpretation of Financial statements:meaning
		and types of financial statements, analysis and interpretation of
		financial statements, Types of financial analysis, techniques of
		financial analysis
SEPTEMBER	1 <sup>st</sup> week	Ratio analysis:meaning classification ,advantages and
		limitations of ratio analysis.
	2 <sup>nd</sup>	Ratio analysis-parctical problem
	week	
	3 <sup>rd</sup> week	Ratio analysis-parctical problem
	4 <sup>th</sup> week	Financial Planning.
OCTOBER	1 <sup>st</sup> week	Cash Flow Statement;Meaning,objectives,Limitations;
	2 <sup>nd</sup>	Accounting procedure
	week	
	3 <sup>rd</sup> week	Practical problem
	4 <sup>th</sup> week	Capital Budgeting:Meaning,need,importance;
NOVEMBER	1 <sup>st</sup> week	Capital Budgeting appraisal methods,
	2 <sup>nd</sup>	Num erical problem

week	
3 <sup>rd</sup> week	Revision

<u>Summary of Lesson Plans of College Faculty for Academic Session 2024 - 2025</u>

Name of Assistant/Associate Professor:- Mr. Sandeep Kumar

Class:- B.Com I From:- July 2024-Nov 2024

Subject:- Business Statistics Semester:- ODD Semester

Months	Week	Topics/ Chapters to be Covered
JULY	4 <sup>th</sup> week	Introduction of Statistics: Origin, Development, Definition, Scope, Uses and Limitations
AUGUST	1 <sup>st</sup> week	Statistical Data: Types of Measurement scales- normal, Ordinal, Interval and Ratio level measurement; Collection, Classification and Tabulation of Primary and Secondary data
	2 <sup>nd</sup> week	Presentation of data: Diagrammatic and Graphical presentation of Data-Bar, Squares, rectangular and Circular diagrams; Histogram, frequency polygon, Ogives, Stem and Leaf displays box plots
	3 <sup>rd</sup> week	Central Tendency and Partition values; Concept and Measures of Central tendency, Quartiles, Deciles, Percentiles
	4 <sup>th</sup> week	Dispersion: Concept and Its absolute as well as relative measures
SEPTEMBER	1 <sup>st</sup> week	Moments, Skewness and Kurtosis: Moments about any point and about mean and the relationship between them
	2 <sup>nd</sup> week	Sheppard's Corrections for Moments. Concept of symmetrical distribution and skewness
	3 <sup>rd</sup> week	Measures and Co-efficient of skewness, Concept of Kurtosis and its measures
	4 <sup>th</sup> week	Analysis of Bivariate data
OCTOBER	1 <sup>st</sup> week	Correlation-concept, scatter diagram, Karl Pearson's co-efficient of Correlation and its properties
	2 <sup>nd</sup>	Spearman's rank Correlation, Concurrent deviation method

	week	
	3 <sup>rd</sup> week	Regression: Meaning and Definition, Difference between Correlation and Regression
	4 <sup>th</sup> week	Principle of least squares and fitting of a line of best fit to the given data
NOVEMBER	1 <sup>st</sup> week	Regression lines, Properties of regression Co-efficient and Regression lines, standard error of estimate, Co-efficient of determination
	2 <sup>nd</sup> week	Test and Assignment
	3 <sup>rd</sup> week	Revision